

**AROGYA, INC.
(d/b/a AROGYA WORLD)**

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2019

AND

INDEPENDENT AUDITORS' REPORT

AROGYA, INC.
(d/b/a AROGYA WORLD)

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Arogya, Inc.
(d/b/a Arogya World)
Langhorne, PA

We have audited the accompanying financial statements of Arogya, Inc. (a nonprofit organization) (the Organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Arogya, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Friedman LLP". The signature is written in a cursive, flowing style.

Philadelphia, Pennsylvania
November 3, 2020

AROGYA, INC.
(d/b/a AROGYA WORLD)

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2019

ASSETS

Cash	\$ 466,755
Contributions receivable	50,740
Investments	2,053
Total assets	\$ 519,548

LIABILITIES AND NET ASSETS

Current liabilities

Accounts payable	\$ 10,502
Refundable advances	64,127
Total current liabilities	74,629

Net assets

Without donor restrictions	121,985
With donor restrictions	322,934
Total net assets	444,919
Total liabilities and net assets	\$ 519,548

See notes to financial statements.

AROGYA, INC.
(d/b/a AROGYA WORLD)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues and support			
Grants and contributions	\$ 171,242	\$ 98,705	\$ 269,947
Special event	158,421	87,180	245,601
In-kind contributions	167,901	-	167,901
Interest income	202	-	202
Net unrealized loss on investments	(61)	-	(61)
Net assets released from restrictions	101,785	(101,785)	-
Total revenues and support	599,490	84,100	683,590
Expenses			
Program services	530,201	-	530,201
Special event			
Direct donor benefit	44,760	-	44,760
Event costs	25,003	-	25,003
Development	25,138	-	25,138
General and administrative	54,435	-	54,435
Total expenses	679,537	-	679,537
Changes in net assets	(80,047)	84,100	4,053
Net assets, beginning of year	202,032	238,834	440,866
Net assets, end of year	\$ 121,985	\$ 322,934	\$ 444,919

See notes to financial statements.

AROGYA, INC.
(d/b/a AROGYA WORLD)

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2019

	mHealth/ Technology	Healthy Workplace	My Thali	Healthy Schools	NCD Global Advocacy and Awareness	Total Program Service	Special Event Fundraising	Development	General and Administrative	Total
Communications/education	\$ 43,226	\$ 2,997	\$ 1,185	\$ 1,761	\$ 21,025	\$ 70,194	\$ 4,000	\$ 1,191	\$ 55	\$ 75,440
Conferences and meetings	-	15,454	-	-	6,276	21,730	-	499	-	22,229
Consultants	24,730	64,016	20,243	15,263	11,780	136,032	-	13,355	1,575	150,962
Fees	364	597	337	364	80	1,742	2,410	-	268	4,420
Fundraising event venue expenses	-	-	-	-	-	-	50,710	649	-	51,359
Grants	-	-	-	152,089	-	152,089	-	-	-	152,089
Insurance	-	-	-	-	-	-	-	-	3,174	3,174
Legal and professional	-	-	-	-	-	-	-	-	27,488	27,488
Office expense	-	-	-	-	-	-	371	-	677	1,048
Research	4,486	2,841	41	4,176	-	11,544	-	-	-	11,544
Travel and related expenses	1,396	5,860	497	600	1,712	10,065	1,149	162	507	11,883
Total expenses before donated services	74,202	91,765	22,303	174,253	40,873	403,396	58,640	15,856	33,744	511,636
Donated services										
Fundraising events	-	-	-	-	-	-	5,000	-	-	5,000
Occupancy	2,040	2,040	2,040	2,040	2,040	10,200	600	600	600	12,000
Salary	18,967	18,967	18,967	18,967	20,862	96,730	5,523	7,957	20,091	130,301
Travel and related expenses	3,620	4,270	3,020	3,020	5,945	19,875	-	725	-	20,600
Total expenses	\$ 98,829	\$ 117,042	\$ 46,330	\$ 198,280	\$ 69,720	\$ 530,201	\$ 69,763	\$ 25,138	\$ 54,435	\$ 679,537

See notes to financial statements.

AROGYA, INC.
(d/b/a AROGYA WORLD)

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2019

Cash flows from operating activities	
Changes in net assets	\$ 4,053
Adjustments to reconcile changes in net assets to net cash used in operating activities	
Net unrealized loss on investments	61
Discount on pledge receivable	(2,954)
Changes in operating assets and liabilities	
Contributions receivable	39,520
Accounts payable	(130)
Refundable advances	47,609
<hr/> Net cash provided by operating activities	<hr/> 88,159
Net increase in cash	88,159
Cash, beginning of year	378,596
<hr/> Cash, end of year	<hr/> \$ 466,755

See notes to financial statements.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

1 - DESCRIPTION OF ORGANIZATION

Organization and Nature of Activities

Arogya, Inc. (d/b/a Arogya World) (the "Organization"), founded in 2010, is a global health not-for-profit organization working to prevent non-communicable diseases (NCDs) through health education and lifestyle changes. The Organization strives to achieve its mission of changing the course of chronic diseases by focusing on partnerships and innovative technology and by implementing scalable and sustainable programs with measurable impact. The Organization has been successful through their multi-pronged community doorstep approach taking prevention to where people live, learn and work in India, implementing effective, low-cost prevention programs with a broad reach (\$0.5/person to educate; \$6/person for impact). The Organization has programs for different life stages to reinforce our healthy living messages.

To date, the Organization has reached more than 5 million people through their programs and estimates to have improved the health behaviors of more than 500,000. The Organization's goal is to help 1 million people lead healthy lives by 2020.

India is a key country of focus because of its alarmingly high NCD disease burden – 20% of the population has one NCD, 20% with more than one, and 61% of the population dies from NCDs. The Organization has five major areas of focus:

- **mHealth:** The Organization leverages mobile health as a smart solution to the NCD crisis, as there are more than 900 million cell phones in use in India. **mDiabetes** is the Organization's proven mobile phone messaging program that has a cumulative reach of 1.7 million people to date. The Organization has helped hundreds of thousands of people lead healthier lives. **mHealth 2.0** is the second phase of the Organization's mobile Health program. With support from Cigna, the Organization developed a mobile app called myArogya, on Android and iOS phones, designed as a one-stop shop for chronic disease prevention for working Indians. In addition to diabetes, the app also included messages on heart disease, stroke, and kidney disease awareness and prevention and had food and activity trackers to help consumers on their health journey. Through a partnership with National Institute of Mental Health & Neurosciences (NIMHANS) in India, the Organization also developed mental health text messages. In 2019, the Organization continued to implement this program at Aravind Eye Hospital centers in Tamilnadu. The Organization launched mDiabetes in Bangalore with Lions Clubs District 317A and Lions Clubs International Foundation on World Diabetes Day, November 14, 2019. As part of this effort, the Organization hopes to reach more than 15,000 street sweepers in Bangalore through an innovative partnership with municipal government.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

1 - DESCRIPTION OF ORGANIZATION(Continued)

Organization and Nature of Activities (Continued)

- **Healthy Workplaces** is a 2013 Clinton Global Initiative Commitment from Arogya World where the Organization has worked with companies in India to earn recognition as Healthy Workplaces (Bronze, Silver, Gold and Platinum levels) according to criteria the Organization co-created with industry in 2012. By shaping the culture of companies, the Organization is helping employees lead healthy lives through a workplace no-tobacco-use policy; easy access to healthy foods and opportunities for physical activity; plus work-life balance and leadership endorsement. In 2019, at Arogya World's sixth annual Healthy Workplace conference in India, 15 new Healthy Workplaces were recognized, bringing the total to 131 Healthy Workplace companies covering 3 million employees in India. Four new Platinum companies were recognized in 2019, bringing the total to 33 Platinum Companies. In 2019, Arogya World also developed criteria for and launched a new level, Hall of Fame Healthy Workplace through the support of a grant from the Cigna Foundation. The Organization refined its Platinum questionnaire and scoring guidelines, produced communication materials for employee engagement and piloted Ashoka's Your Kids programs in some corporations.
- **Healthy Schools** is Arogya World's first program and is a proven two-year school-based healthy living education program that teaches hundreds of thousands of children between the ages of 11 to 13 the basics of eating right and increasing physical activity, important for preventing diabetes, before children's lifestyle habits are set. The Organization has plans to implement this program in 500,000 school children throughout India, mostly living in rural areas, over the next couple of years. The original pilot showed a 15% improvement in awareness and behavior change. Currently, the program is implemented with partners including Agastya Foundation, Ashoka, Child In Need Institute, HRIDAY, School Health Annual Report Program and Jan Jagran Sansthan/SRU India. Stanford Medicine's Center for Asian Health Research and Education is helping with third-party validation of our school program's impact data.
- **MyThali** is a new nutritional tool that was developed based on the National Institution of Nutrition guidelines. It shows clearly, in picture form, what cooked food someone should eat, and in what quantities, at each meal. The Global Burden of Disease Report (April 2019) stated that unhealthy eating is the number one cause of death globally, and the Organization's MyThali program aims to positively impact the way Indians eat. MyThali has been developed for urban women to empower them to prepare healthy meals for themselves and their families. In 2019, the Organization rolled out MyThali in large workplaces including Infosys (which has 150,000 employees), celebrated Protein Week in July with Danone in India, and produced the MyThali meal plan booklet. With the new grant from The Cigna Foundation, the Organization finalized plans for consumer activation through social media outreach partnering with communications partner, Avian to promote the program.

AROGYA, INC.
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NOTES TO FINANCIAL STATEMENTS

1 - DESCRIPTION OF ORGANIZATION (Continued)

Organization and Nature of Activities (Continued)

- **Global Advocacy and Awareness:** Throughout 2019, Arogya World engaged in and spoke at notable forums and conferences and continued the Organization's efforts to bring health prevention awareness and advocacy in India and the rest of the world. Arogya World spoke at the OneMind@Work Conference, Confederation of Indian Industry's Asia Health Summit, Rotary CSR meeting, NCD Alliance, Indiaspora Philanthropy Summit, and several other forums. The Organization conducted a health awareness and fundraising event in San Diego, California in October 2019. Ashwin Naik, a doctor and health care entrepreneur, included a chapter on Arogya World in his book "The Healthcare Gamechangers." His book offered compelling insights into what is wrong with today's health care system, and highlighted stories about changemakers who are reimagining health care outside of hospitals and sick care. Additionally, an Arogya World board member wrote an article in the prestigious Leader to Leader publication, highlighting the Arogya World story.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements reflect the accounts of the Organization and have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (US GAAP).

Support and Revenue Recognition

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) ("ASC 606"). The standard's core principle is that an organization will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods or services.

This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The standard supersedes existing revenue recognition guidance. This standard was effective for annual reporting periods beginning after December 15, 2018. Effective January 1, 2019, the Organization adopted ASC 606 using the modified retrospective method.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Support and Revenue Recognition (Continued)

There was no cumulative effect of adopting ASC 606 to be recognized as an adjustment to opening net assets as of January 1, 2019. The initial application was applied to all contracts outstanding at January 1, 2019.

The Organization determines the amount of revenue to be recognized from contracts with customers through application of the following steps:

- Identification of the contract, or contracts with customer;
- Identification of the performance obligations in the contract;
- Determination of the transaction price;
- Allocation of the transaction price to the performance obligations in the contract; and
- Recognition of revenue when or as the Organization satisfies the performance obligations.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities – *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made* (Topic 958). This ASU provides a more robust framework to determine when a transaction should be accounted for as a contribution or as an exchange transaction and provides additional guidance about how to determine whether a contribution is conditional. The Organization adopted ASU 2018-08 as of January 1, 2019 under the modified prospective approach. The adoption of this ASU did not materially impact the financial statements.

In accordance with US GAAP, grants and contributions, including unconditional promises to give, are recorded as with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. Grants and contributions are recorded upon receipt of notification. All contributions are considered available for unrestricted use unless specifically restricted by donor request.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions. Gifts for which the donor restriction expires in the same year as the receipt of the gift are included as without restriction.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Support and Revenue Recognition (Continued)

Revenue earned from sponsorships or attendance at fundraising events is recognized at the time of the event. Revenue from sponsorships is considered contribution revenue as they are generally nonreciprocal transactions. Revenue from ticket sales are considered an exchange transaction for the value of the direct benefit received by the donor. The difference between the ticket price and the value of the direct benefit is considered a contribution. For the year ended December 31, 2019, revenue from the special event amounted to \$245,301, of which \$2,125 was for ticket sales. Expenses incurred in connection with an event that provide direct benefit to the donors totaled \$44,760 and are included as expenses in the Statement of activities and change in net assets for the year ended December 31, 2019.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Net Assets

Net assets, revenues, and other support are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. From time to time the Board of Directors may designate a portion of these net assets for specific purposes which makes them unavailable for use at management’s discretion. The Organization has no board designated net assets as of December 31, 2019.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events or purposes specified by the donor. Other donor-imposed restrictions are permanent in nature, where the donor stipulates that such resources be maintained in perpetuity. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specified purposes.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions Receivable

Contributions receivable are stated at the amount management expects to collect from balances outstanding at year end. The Organization's management has determined that these contributions are fully collectible; therefore, no allowance for uncollectible contributions is considered necessary at December 31, 2019.

Investments

Investments in equity securities with readily determinable fair values are measured at fair value in the statement of financial position. Investment income or loss (including realized and unrealized gains and losses on investments, interest and dividends) is reported as increases or decreases in net assets without restriction in the reporting period.

Refundable Advances

Refundable advances includes proceeds from multiple grants from which the Organization has not met the barrier to recognize at year-end, but are expected to be recognized as contributions in future years as expenses are incurred in fulfillment of the terms of the grants. A condition of these grants is that any unspent funds at the end of the grant term would be returned to the grantor.

Functional Allocation of Expenses

The costs of providing program and supporting services have been summarized on a functional basis in the accompanying statement of functional expenses. The Organization incurs expenses that directly relate to, and can be assigned to, a specific program or supporting activity. The Organization also conducts a number of activities which benefit both its program objectives as well as supporting services (i.e. development and general and administrative). These costs, which are not specifically attributable to a specific program or supporting activity, are allocated by management on a consistent basis among program and supporting services benefited. All expenses are allocated based on the estimates of time and effort incurred by personnel.

Donated Services

The Organization generally pays for most services requiring specific expertise. The value of donated services is recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Donated services that met the criteria for recognition are included as in-kind contribution revenue and related expenses in the accompanying statement of activities and changes in net assets.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Services (Continued)

The Organization recorded \$130,301 of in-kind contributions for time (salary) donated by Board members fulfilling the roles of Chief Executive Officer and Chief Financial Officer and for other professional services rendered during the year ended December 31, 2019. Additionally, the Chief Executive Officer and others personally paid \$37,600 of unreimbursed travel and related costs for business trips and other costs incurred in administering the Organization's programs or in fundraising efforts.

Income Taxes

The Organization is exempt from federal income taxes under the provisions of the Internal Revenue Code Section 501(c)(3), and is exempt from state income taxes under the provisions of the Pennsylvania Nonprofit Corporation Law. The Organization is not a private foundation under Section 509(a) of the Internal Revenue Code. Therefore, no provision for federal or state income taxes are included in the accompanying financial statements.

3 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization's financial assets available within one year of the statement of financial position date for general expenditure as of December 31, 2019 are as follows:

Cash	\$	466,755
Contributions receivable		50,740
Investments		2,053
Total financial assets available within one year		<u>519,548</u>
Less:		
Amounts unavailable for general expenditures		
within one year, due to:		
Restricted by donor with purpose restrictions		<u>(322,934)</u>
Total financial assets available to management		
for general expenditure within one year	\$	<u>196,614</u>

The Organization's financial assets available to meet cash needs for general expenditures within one year represents funding for ongoing operational requirements and planned increases in program expenditures in fiscal year 2020.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

3 - LIQUIDITY AND AVAILABILITY OF RESOURCES (Continued)

Liquidity Management

The Organization has a liquidity policy to maintain an adequate level of cash to meet on-going operational requirements. The policy sets forth that excess cash based on the financial needs of the Organization, is maintained in a savings account which is available for short-term cash needs.

4 - CONTRIBUTIONS RECEIVABLE

The Organization records unconditional promises to give when received. During the year ended December 31, 2017, the Organization received a contribution with multiple year payment terms. This receivable was recorded at its present value using a discount rate of 4.5%. At December 31, 2019, \$45,084 remains outstanding on the pledge and is included in contributions receivable in the statement of financial position. The remaining \$5,656 included in contributions receivable on the statement of financial position is made up of multiple contributions from various donors.

5 - INVESTMENTS

Investments, stated at fair market value, consist of a large cap equity mutual fund of \$2,053 as of December 31, 2019.

6 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2019 are restricted for the following purposes:

Subject to expenditure for specified purposes		
Healthy Schools	\$	74,599
Healthy Workplace		6,451
mHealth		100,412
My Thali		133,165
US Healthy Communities		8,307
	\$	322,934

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes, by the expiration of a time restriction, or by occurrence of other events specified by donors.

AROGYA, INC.
(d/b/a AROGYA WORLD)

NOTES TO FINANCIAL STATEMENTS

6 - NET ASSETS WITH DONOR RESTRICTIONS (Continued)

Purpose restrictions accomplished		
Healthy Schools	\$	3,226
Healthy Workplace		8,773
mHealth		59,433
My Thali		24,407
RIST (Hans Foundation) Healthy Schools		3,188
US Healthy Communities		2,758
	\$	101,785

7 - FAIR VALUE MEASUREMENTS

US GAAP defines fair value, provides guidance for measuring fair value and requires certain disclosures. US GAAP discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost).

US GAAP provides for a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in markets that are not active.
- Level 3: Unobservable inputs that reflect management's own assumptions.

The following is a description of the valuation methodologies used for the investments measured at fair value, including the general classification of such instruments pursuant to the valuation hierarchy, as applicable.

Mutual fund – Valued at the daily closing price as reported by the mutual fund. The mutual fund held by the Organization is registered with the Securities and Exchange Commission. The mutual fund is required to publish its daily net asset value (NAV) and to transact at that price. The mutual fund held by the Plan is deemed to be actively traded.

AROGYA, INC.
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NOTES TO FINANCIAL STATEMENTS

7 - FAIR VALUE MEASUREMENTS (Continued)

The following table summarizes investment assets measured at fair value:

	December 31, 2019			
	Level 1	Level 2	Level 3	Total
Large cap equity mutual fund	\$ 2,053	\$ -	\$ -	\$ 2,053

8 - GRANT COMMITMENT

The Organization has agreements with outside organizations through their Healthy Schools program. These agreements provide support over multiple years pending all the requirements are met. Grant expense for the year ended December 31, 2019 was \$152,089. Future minimum payments required under the agreements are as follows. These amounts have not been accrued as of December 31, 2019 as the grantees have not met the conditions for the grant.

Years Ending December 31,	
2020	\$ 28,000
2021	6,000
	\$ 34,000

9 - RELATED PARTY TRANSACTIONS

During the year ended December 31, 2019, approximately 20% of grants and contributions revenue was received from one board member. Contributions from board members are utilized to fund primarily all general and administrative and development costs. Contributions from outside donors are utilized to fund program costs.

10 - CONCENTRATION OF CREDIT RISK

Cash

The Organization maintains its cash in bank accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. FDIC uninsured cash balances at December 31, 2019 totaled approximately \$23,000.

AROGYA, INC.
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NOTES TO FINANCIAL STATEMENTS

10 - CONCENTRATION OF CREDIT RISK (Continued)

Contributions

During the year ended December 31, 2019, approximately 63% of grants and contributions revenue was received and recognized from three donors.

Accounts Receivable

One donor accounted for 90% of the total contributions receivable at December 31, 2019.

Conditional Promises to Give

As of December 31, 2019, the Organization had \$557,083 of unrecorded conditional promises to give which will be recognized when the Organization can show evidence of satisfaction of specific conditions as set forth by the donor, which consist of specific programmatic costs incurred.

As of December 31, 2019 the Organization has received \$64,127 of grant funds recorded as a refundable advance.

11 - UNCERTAIN TAX POSITIONS

Management of the Organization considers the likelihood of changes by taxing authorities in its filed income tax returns and recognizes a liability for or discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities, including changes to the Organization's status as a not-for-profit entity. Further, management has not identified any uncertain tax positions subject to the unrelated business income tax that require recognition or disclosure in the accompanying financial statements.

12 - SUBSEQUENT EVENTS

The Organization has evaluated events and transactions for potential recognition or disclosure in the financial statements through November 3, 2020, the date on which the financial statements were available to be issued.

In December 2019, a novel strain of coronavirus (COVID-19) surfaced. The spread of COVID-19 around the world in the first quarter of 2020 has caused significant volatility in U.S. and international markets. There is significant uncertainty around the breadth and duration of business disruptions related to COVID-19, as well as its impact on the U.S. and international economies and, as such, the Organization is unable to determine if it will have a material impact to its operations.